

## **Nearshore outsourcing provider**



The Art of Information Technology



ArtOfInfo is a NEARSHORE, cost efficient OUTSOURCING partner and SOFTWARE SOLUTION provider with development centers in Budapest and Szeged



IT outsourcing, staffing



Custom software development



Own product development





Our employees' know-how is our greatest asset

## Technology **PROFICIENCY**

Keeping up with latest technology trends

# Focus on QUALITY

Quality is a basis for long-term partnership

# **FLEXIBLE** approach

Flexibility towards employees and customers







#### Mission & Vision

"Our existence is **constant development**. With **innovative** technologies and tools, we use the knowledge and experience of our employees to add **real value** to our partners and our environment. In the meantime, as a **cohesive team**, we also ensure the personal development of our colleagues in a **good mood**."

"Everyone wants to live in a healthy, safe environment. As an IT solution provider, we support our partners in this initiative."



## **Company Values**





#### **RESPONSIBILITY**

Everyone makes mistakes. If I make a mistake, I take responsibility. If someone makes a mistake, I am understanding and accepting. I have been empowered to make decisions within the limits of my competence.



#### INTEGRITY

We value each other and recognize the performance of our colleagues. Our communication is based on mutual respect.



#### **CUSTOMER FOCUS**

I understand the needs of my clients, I make them happy with my attitude and work.



#### **WELL-BEING**

My goal is to ensure a work-life balance that the company supports. "I feel good in my skin."



### EXCELLENCE

I perform the tasks entrusted to me to a high standard. I am demanding of my work.



#### **TRUST**

I give and ask for feedback, and I give this to those who are directly affected. I can say my opinion without consequences.





#### **Our clients**



LEGALLIGENCE AG



bene: studio



























































#### Why choose ArtOfInfo?

# What are the advantages of our outsourcing model?



- Cost saving compared to local employees or freelancers (no HR, management, office, HW/SW, administration cost)
- \* Managed team with excellent team spirit, low fluctuation rate
- ❖ Transparent operation: daily status meetings, working into common repository, easy to check daily progress
- \* Training cost of a replacement is not charged if resource leaves within 1 years
- ArtOfInfo provides not only resource but **technical background and support**. All our developers can rely and utilize the 20 years of experience.
- Low risk to test the model, we can start even with 1 outsourced resource



#### How does outsourcing work?



- ❖ Close cooperation with our clients, preferably using agile methodology (daily standup, weekly status, etc.), communication via Slack, Teams, Hangouts, etc.
- ❖ **Dedicated team** with different roles, PM, Architect, Developer, Tester, Business Analyst
- ❖ Part time of full-time allocation according to our client's preference
- ❖ Working into a **common source code repository** (gitlab, github, ...)
- Monthly fix price or T/M basis
- ❖ Personal visits, travels to our clients upon requests or clients visit us
- ❖ Team is working in a modern, motivating office environment
- Performance review of the team members on a regular basis





#### Key focus

- 1. System integration
- 2. Business Process Automation
- 3. EFT/POS systems
- 4. Web Application development
- 5. Portal solutions
- 6. Mobile App developmer

### **Strengths**

- 1. Focus on quality
- 2. Stable staff
- 3. Technology proficiency
- 4. Understand business processes
- 5. Flexible approach
- 6. High customer satisfaction

#### **Technologies**

Microsoft .NET, C#, MVC, WCF, Entity Framework, HTML5, TypeScript, Javascript, Python, Java, Spring Framework, Angular, React, Vue, node.js, Ionic 2.0, Xamarin, MS-SQL-Server, Oracle, DB2, Mongo, PowerBI PAX, Verifone, Ingenico

#### Sectors

- 1. Insurance
- 2. Healthcare, Pharma
- Manufacturing
- 4. Banking
- 5. FMCG



### Skills matrix - Proficiency on latest technologies

























































#### **Testimonials**



Petar Dobric,

Country Chief Marketing and Customer Officer, Generali Deutschland Holding AG

"I have been working with ArtOfInfo already on 2 Insurance market where in Both occasions we were launching a New Direct Insurance Operation from the scratch. Even though the market didn't have any experience about the business model ArtOfInfo gave its great contribution in the setup of the IT hardware and software infrastructure of a newly established business model. From the day one they fully managed with confidence and experience the IT side, starting from creating IT strategy, system architecture or vendor selection to setup specific workflow process ArtOfInfo always delivered the best possible solutions. I could 100% rely on them as they had a very robust control of Vendors and control on the project management, so no surprises and no errors! I consider them relevant for the success of our Slovakian and Turkish operations."



#### **Testimonials**



Rastislav Galek

IT Operations Director at Generali Poist'ovňa, a. s. (Slovakia)

"Zoltan and his team supported us from Budapest for 2 years in genertel.sk portal development and maintenance. Helped us in successful migration of the back-end insurance system behind the portal and their flexible approach and high-level competence contributed to our seamless cooperation."





# Thank you!

#### **Zoltán Bács**

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